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# Basic Marketing Research, 4e (Malhotra) Chapter 2 Defining the Marketing Research Problem and Developing an Approach

 While every step in a marketing research project is important, research design formulation is the most important step.

Answer: FALSE Diff: 2 Page Ref: 34 Objective: 1

A broad statement of the general problem and identification of the specific components of the marketing research problem is called problem definition.

Answer: TRUE Diff: 2 Page Ref: 35 Objective: 5

 Problem audit is a comprehensive examination of a marketing problem to understand its origin and nature.

Answer: TRUE Diff: 2 Page Ref: 37 Objective: 2

4) The resume of the decision maker is one of the issues discussed with the decision maker during the problem audit.

Answer: FALSE Diff: 1 Page Ref: 37 Objective: 2

The corporate culture as it relates to decision making is one of the issues discussed with the decision maker during the problem audit.

Answer: TRUE Diff: 2 Page Ref: 38 Objective: 2 AACSB: Communication

6) Secondary data are data collected for some purpose other than the problem at hand.

Answer: TRUE Diff: 1 Page Ref: 41 Objective: 2

According to the text, primary data are an economical and quick source of background information.

Answer: FALSE Diff: 2 Page Ref: 41 Objective: 2

# **Basic Marketing Research Malhotra Guide Test**

**Hussin A.Rothana** 

**Basic Marketing Research Malhotra Guide Test:** 

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